

# **Best Kept Secrets for Marketing your Business**



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# 1 Be Human - Put a face to your Brand!

Customers purchase when they feel a human connection and an emotional tie to your product or service.

Showing why your brand will make their life better **sells more** than explaining what your product/service is.

### **Offer Value**

Give your potential customers something (knowledge, freebies, etc) without expecting anything in return!

Teach how to: - Do at home teeth whitening

- Tricks to selling a home
- Creating a work out plan

### 3 Cx2 - Create Content

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Taking pictures, documenting what you are doing, showing your location; everything you create whether you invest in somebody or do it yourself will set your brand apart from the others. Just CREATE!

## Be You, Be Selective

If your Small Business has a set brand identity (color palette, logo, font, design style) you already seem big to a consumer.

We relate these aspects and our brains will always connect them and think of your brand.

# Watch your \$\$\$!

Advertising is mandatory for any business no matter the size. Make sure you are getting your moneys worth.

Newspaper ads no longer have the power of Google Ads.

Spend, but spend wisely!